

# “TAKE IT FROM THE TOP” GALA DINNER 08

October 22, 2008 - The Four Seasons Restaurant - New York, NY



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# DIVERSITY, CHARACTER, EXPRESSION, TRADITION

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# GALA DINNER 08

## “TAKE IT FROM THE TOP”

On behalf of Domaine Select, I am delighted to welcome you here on this fantastic evening. Each year, this dinner is a very special time for us as we celebrate not only the success of the grand annual tasting, but also we celebrate a theme that reinforces the link of philosophies and ideas which we continue to share. After nearly a decade, this strongly remains the foundation of our company.

There are not a plethora of events where one can find a group of people such as is gathered here tonight. The very best winemakers, proprietors and artisanal distillers from around the world – Argentina, Australia, Austria, Chile, France, Germany, Italy, New Zealand, Peru, Portugal, Slovenia, South Africa, Spain, and the United States. If that were not enough we are honored to host more than two dozen customers from across the country – Alabama, Colorado, Connecticut, Florida, Illinois, Maryland, Massachusetts, Minnesota, Nevada, New York, Oregon, Virginia and Washington – all who share our passion and support us every step of the way. And of course the DSWE Team of driven, dynamic and ambitious individuals who collectively help us realize success every day.

So, in the true spirit of New York and the theatrics of this city which are inspirational to us all, we present to you our own version of Broadway “Take It from The Top”. We have proudly appointed every manager within our sales organization to select their “top” wines which we will most certainly enjoy this evening. They will be putting on the show tonight and will each briefly introduce their choices and why. With such a truly exceptional and diverse group of producers, clearly this was not an easy task. Some even compared it to having to choose their favorite child. We are confident that you will find the results interesting, logical and unique.

I now invite you to celebrate and toast with us to the expression, diversity, character and tradition which defines this event, our work and our future.

Warmest regards,

Allison Domeneghetti  
Partner & Chief Operating Officer



# THE NEW GENERATION OF FINE WINE AND SPIRIT MERCHANTS.

ALBERT SELTZ  
ALFRED GRATIEN  
ALOIS  
ALPHART  
ALPHONSE MELLOTT  
AMPELEIA  
AVERNA  
BATTENFELDSPANIER  
BERTRAND GAUTHEROT  
BODEGA BELONDRADE  
BORGO M  
BRANDL  
CASA MARÍN  
CASTELL'IN VILLA  
CASTELLO DI RUBBIA  
CASTARÈDE  
CHÂTEAU DE LA TUILERIE  
COLLALBRIGO  
CONTINI  
CORTE SANT'ALDA  
COS  
DANIEL JARRY  
DOMAINE DE L'HERMITAGE  
DOMAINE DU COLLIER  
EMMANUEL GIBOULOT  
EDOARDO VALENTINI  
ERNESTO CATENA  
FAMIGLIA ANSELMA  
FANTINEL  
FONTANAFREDDA  
FRATTA PASINI

GRATIEN & MEYER  
GROSPERRIN  
GUICCIARDINI STROZZI  
GURRIDA  
HENRI DARNAT  
HENRI MILAN  
IBY  
IL MOLINO DI GRACE  
IL PALAZZONE  
J. HOFSTÄTTER  
KIRCHMAYR  
KÜHLING-GILLOT  
LA CASTELLADA  
LA RONCAIA  
LACKNER-TINNACHER  
LAGLER  
LE MACCHIOLE  
LES CRÊTES  
LES PENITENTS  
LETH  
MAREMMALTA  
MAS DU GOUDAREAU  
MASSOLINO-VIGNA RIONDA  
MELSHEIMER  
MIRABILE  
MOVIA  
MURGO  
NÓMADE  
PARTIDA BELLVISOS  
PATRICE MAGNI  
PAYANA

PETER JAKOB-KÜHN  
POGGIOMANDORLO  
PRIMATERRA  
QUATTRO MANI  
SERRADENARI  
SOLARIA  
SOLETO  
TENUTA OLIVETO  
TUTHILLTOWN SPIRITS  
VELENOSI  
VENUS LA UNIVERSAL  
VILLA SPARINA  
VIÑA CHOCALÁN  
VINOSIA  
WACA  
WIMMER-CZERNY  
WÜRTZ-WEINMANN  
ZARATE



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# **TAKE IT FROM THE TOP**

# **GALA DINNER 08**

BROUGHT TO YOU BY DSWE

STARRING

**THE DSWE FAMILY OF WINE & SPIRIT PRODUCERS**

Argentina, Australia, Austria, Chile, China, France, Germany, Italy,  
New Zealand, Peru, Portugal, Slovenia, South Africa, Spain, USA

**PAOLO DOMENEGHETTI**

Founder/CEO

**ALLISON DOMENEGHETTI**

COO

SPEAKERS

**CARIANNE BROGAN**

**DANIEL BURGIO**

**GEOFFROY DUCROUX**

**JOSEPH "BUDDY" DUNN**

**DUSTIN DYER**

**BRADLEY GROPER**

**JUAN ERNESTO HERNANDEZ**

**DANIEL HUBBARD**

**MICHAEL KNIPP**

**ANANDA NEIL**

**EDWARD PETERMAN**

**LARRY REITER**

**KELLY RICHARDSON**

**JOANNA SALIANI**

**ALEXANDER STUEMPFIG**

**BRETT ZIMMERMAN**



# CAST OF DISTRIBUTORS

PINNACLE IMPORTS INC.....	Alabama
YOUNG'S MARKET CO. ARIZONA.....	Arizona
YOUNG'S MARKET CO. CALIFORNIA.....	California
BEVERAGE DISTRIBUTING CO.....	Colorado
CONNECTICUT DISTRIBUTORS INC.....	Connecticut
WORLDWIDE WINES OF NY, INC.....	Connecticut
UNITED DISTRIBUTORS.....	Delaware
PREMIER BEVERAGE.....	Florida
GENERAL WHOLESALE.....	Georgia
NORTHEAST SALES DIST. INC.....	Georgia
BETTER BRANDS.....	Hawaii
BOISE CITY WINE.....	Idaho
MOON RIVER DISTRIBUTING.....	Idaho
SOUTHERN WINE & SPIRITS ILLINOIS.....	Illinois
CROSSROAD VINTNERS.....	Indiana
GLAZERS DISTRIBUTORS OF IOWA.....	Iowa
BRYANT DISTRIBUTING COMPANY INC.....	Kentucky
INTERNATIONAL WINES & SPIRITS.....	Louisiana
CENTRAL DISTRIBUTORS INC.....	Maine
CAROLINA WINES & SPIRITS.....	Maryland
RELIABLE CHURCHILL.....	Maryland
BACCHUS IMPORTERS LTD.....	Maryland/Delaware/Washington DC
COMMONWEALTH WINE & SPIRITS.....	Massachusetts
RUBY WINES INC.....	Massachusetts
ESTATE WINE & SPIRITS.....	Michigan
NEW FRANCE WINE.....	Minnesota
QUALITY WINE CO.....	Minnesota
PINNACLE IMPORTS.....	Missouri
BRONKEN DISTRIBUTING.....	Montana
STERLING DISTRIBUTING COMPANY.....	Nebraska
SOUTHERN WINES & SPRIRITS OF NEVADA.....	Nevada
PERFECTA.....	New Hampshire
WINEBERRIES.....	New Hampshire
FEDWAY ASSOCIATES.....	New Jersey
R & R MARKETING.....	New Jersey
FIASCO FINE WINE INC.....	New Mexico
DOMAINE SELECT MERCHANTS.....	NY/NJ/CT/CA
EMPIRE MERCHANTS.....	New York
PRESTIGE WINE DISTRIBUTORS INC.....	North Carolina
THE COUNTRY VINTNER.....	North Carolina
VINO VINO.....	North Carolina
HEIDELBERG DISTRIBUTING.....	Ohio
PARAGON BRANDS, INC.....	Oklahoma
COLUMBIA DISTRIBUTING COMPANY.....	Oregon
ODOM CO.....	Oregon
CAPITAL WINE & SPIRITS.....	Pennsylvania
BODEGAS DE COMPOSTELA INC.....	Puerto Rico
MENDEZ & COMPANY.....	Puerto Rico
RHODE ISLAND DISTRIBUTING.....	Rhode Island
BEN ARNOLD.....	South Carolina
REPUBLIC BEVERAGE.....	South Dakota
BEST BRANDS INC.....	Tennessee
KNOXVILLE BEVERAGE CO.....	Tennessee
STAR DISTRIBUTING COMPANY.....	Tennessee
TENNESSEE WINE & SPIRITS.....	Tennessee
TRIPLE C DISTRIBUTING.....	Tennessee
AMBIENTE WINE IMPORTING CO.....	Texas
AVANTE BEVERAGES.....	Texas
THE VERMONT WINE MERCHANTS COMPANY.....	Vermont
ASSOCIATED DISTRIBUTORS.....	Virginia
SELECT WINES INC.....	Virginia
WILLIAMS CORNER WINE LLC.....	Virginia
UNIQUE WINE COMPANY.....	Washington
VEHRS INC.....	Washington
C & G WINES.....	Washington DC
WASHINGTON WHOLESALE LIQUOR.....	Washington DC
CAPITOL-HUSTING COMPANY INC.....	Wisconsin
WYOMING LIQUOR DIVISION.....	Wyoming

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# PROLOGUE



## Alfred Gratien

Champagne Brut Classique NV

Selected by: Larry Reiter

"It does not take an occasion, just a moment, to stop and have a glass of Champagne but every glass of Alfred Gratien that I have had has changed the moment into an occasion to stop and reflect upon the quality and heritage of the wine."



## Movia

Puro Rosé 2000

Selected by: Alexander Stuempfig

"The first time one attempts to disgorge Puro they must acquiesce to their fears of blowing sediment all over their admirers and their naysayers alike. Needless to say, I felt a certain exuberance when not only opening this wine, but tasting it as well, as it was like no other wine I had come across before."



## Villa Sparina

Brut NV

Selected by: Ananda Neil

"One of many reasons I joined Domaine Select was the opportunity to represent producers from two very special regions: Champagne and Piedmont. Little did I know, both these roads intersected in a small production bottling of metodo classico Cortese of exceptional quality!"

## Cocktail Creations

Designed by: Classic & Vintage

"Just a few years ago we could not have imagined the Renaissance that is storming the spirit arena today. Classic & Vintage is headlining artisan spirits and empowering them in creative and delicious cocktails. This is living the libation!"



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# ACT I



## Les Crêtes

Petite Arvine Vigne Champorette 2006

Selected by: Joanna Saliani

"Though petite arvine is not new, many wine professionals have not had the opportunity to taste it before. So, it is new and exciting to them. I love seeing their response, I often present the wine blind. We have a lot of fun working with it!"



## Lagler

Grüner Veltliner Federspiel Burgberg 2007

Selected by: Juan Hernandez

"I selected Karl's Grüner Veltliner as it best represents this great variety; minerality, luscious fruit, balancing acidity and a sexy tingle in the ceiling of your mouth that is totally Miami! Austria offers an affordable, and unique array of indigenous varieties that stand up on their own and taste even better at the table."



## Kühling-Gillot

Trocken Riesling Oppenheimer Sackträger 2006

Selected by: Daniel Hubbard

"Very few sites have exuded such geologic and historic connotation to a vineyard's name such as the Oppenheimer Sackträger. The 2006 exudes dexterity and power, yet reflecting the ancient eroded terroir of the of the Rhine valley while demonstrating the focused, precise winemaking of Carolin to showcase these traits."



## Domaine Henri Darnat

Mersault 1er Cru Clos Richemont 2006

Selected by: Brett Zimmerman

"As a sommelier working at Aqua in San Francisco, this was one of my favorite wines to sell on our list of white Burgundy. It was unique in style and offered the guest something stylistically different from a great appellation. When Domaine Select picked up this producer I was excited and after tasting the Clos Richemont again... Henri Darnat is back and better than ever!"

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# ACT II



## Casa Marin

Pinot Noir Lo Abarca Hills Vineyard 2004

Selected by: Daniele Burgio

"I've never been a fan of Chilean wine. But once I tasted Maria Luz Marin's wines, it allowed me to believe in Chilean wine. And once I tasted the Pinot Noir, the depthness and complexity of the wine made me believe in Casa Marin."



## Massolino Vigna-Rionda

Barolo Vigna Rionda Riserva 1998

Selected by: Dustin Dyer

"There are just a few regions in the world which for me, capture the essence and excitement of why we are in the wine business. And it's precisely a wine like Massolino's Vigna Rionda Riserva which keeps me a fan for life."



## Château de la Tuillerie

Cuvée Eole Rouge 2000

Selected by: Geoffroy Ducroux

"I found this wine so intriguing because of its location and vintage. The vines are grown in acidic soil and an extremely violent wind rummages through the vineyards daily. I like to equate the depth of flavors to these natural elements."



## J.Hofstätter

Pinot Nero Barthenau Vigna S.Urbano 2002

Selected by: Kelly Richardson

"During my first week with DSWE, when this wine was first poured in my glass, I swore it was a Pommard. When I found out it was Italian pinot nero I knew that not only was I with the right company, but I was also in the company of some of the best producers in the world."

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# ACT III



## Ernesto Catena Selections

Siesta Malbec 2003

Selected by: Joseph Dunn

"Coming from years as a buyer in the restaurant trade, I had the opportunity to meet many producers and to taste thousands of wines from around the world. I never tire of the boundless energy and depth of resources that the Catena family has and it shows in this great malbec."



## Partida Belvisos

Priorat 2004

Selected by: Bradley Groper

"Too many great wines to choose from, yet the explosive power and palette-fulfilling flavor from the 2nd generation renowned winemaker couldn't be past up. I had to fight for this."



## Quinta Do Castro

Touriga Nacional 2005

Selected by: Carianne Brogan

"This wine has the ability to please all palates. It is a wine where the old and the new world meet and dance together in harmony across your tongue with lush tannins and just enough fruit to let you know the sun kissed it. Just delightful!"



## Vinosia

Vigna Marziacanalè 2005

Selected by: Michael Knipp

"I chose this wine because of the wonderful dichotomy it represents; being made from a truly antique Italian variety, Aglianico, and, in the hands of Mario and Luciano Ercolino, the very embodiment of modern Italian winemaking. This is profound, deep and powerful and can be appreciated by the international palate."

# FINALE



## Fontanafredda

Barolo Chinato

Selected by: Ed Peterman

"At the end of a meal that led to a truffle-induced coma, delivered from the hands of the chefs at Fontanafredda, I was pleasantly awoken by the elixir so often consumed in Barolo. Chinato became my new friend."



## Spirits

Selected by: Classic & Vintage

**Averna Amaro**

**Averna Liquore di Limoni**

**Averna Sambuca Anice Stellato**

**Averna Sambuca Liquirizia**

**Castarède Armagnac Sélection**

**Cognac Groperrin**

**Fantinel Grappa Suprema Refosco**

**Fantinel Grappa Suprema Tocai**

**Macchu Pisco**

**Macchu Pisco La Diablada**

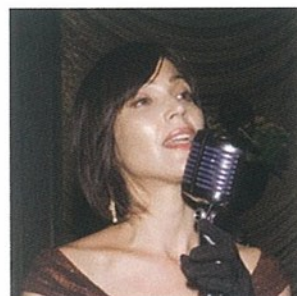
**Stranahan's Colorado Whiskey**

**Tuthilltown Spirits Baby Bourbon**

**Tuthilltown Spirits Four Grain Bourbon**

**Tuthilltown Spirits Manhattan Rye**

**Tuthilltown Spirits Spirit of the Hudson Vodka**



## Music

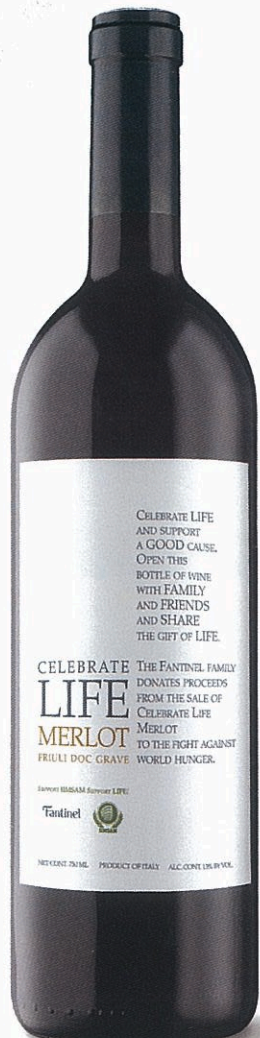
Performed by: Rhe De Ville & Empire State Radio  
rhedeville@gmail.com

DSWE proudly supports the campaign for:

# CELEBRATE LIFE FIGHT WORLD HUNGER



**For each bottle of Celebrate Life Merlot sold, Fantinel will donate \$1 to IIMSAM to fight malnutrition around the world.**



*Following his 2007 appointments as the Italian Ambassador for IIMSAM, the inter-governmental aimed at improving the life conditions of the Third World countries, Marco Fantinel embraced the campaign for Algae Spirulina, a dietary supplement that can help in the battle against the world malnutrition. "The idea for Celebrate Life Merlot," Marco Fantinel explains, "was born in New York during a planning meeting. I had the idea of producing a wine dedicated to this project and I immediately shared it with the other members of the association: One dollar would be donated for every bottle sold. The name Celebrate Life was conceived by the Indian Ambassador of Mombay Mr. Manish who thought that this wine should be a celebration of joy and of the importance of life." Through Celebrate Life Merlot, the Fantinel family will communicate the importance of IIMSAM as well as the family's commitment to exalting the territory of Friuli Venezia Giulia around the world.*



IIMSAM -the Intergovernmental Institution for the use of Microalgae Spirulina Against Malnutrition- works to promote the use of Spirulina against severe malnutrition. [www.iimsam.org](http://www.iimsam.org)



IIMSAM is accredited as a Permanent Observer Mission with the United Nations Economic and Social Council.

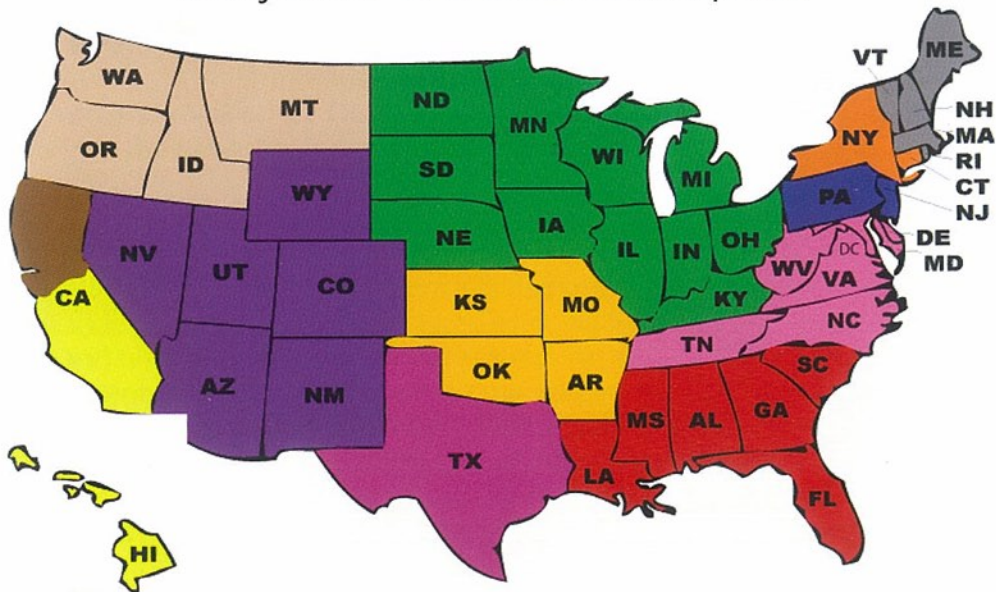















Spirulina is a sustainable, protein-rich food source and has been proven to be one of the most effective tools in the fight against world hunger.

VIGNETI  
**Fantinel**  
DAL 1969

# THE NATIONAL SALES TEAM

Bradley Groper - VP of Sales  
Jeffrey Meisel - VP of Business Development



-  Daniele Burgio - Director Of Sales | Eastern US
-  Michael D'Amato - Regional Manager | Midwest
-  Joseph Dunn - Regional Manager | Pacific Northwest
-  Juan Ernesto Hernandez - Regional Manager | Southeast
-  Daniel Hubbard - Division Manager | Mid-Atlantic
-  Michael Knipp - Regional Manager | CT & NY
-  Ananada Neil - Regional Manager | N. California
-  Susanna Partida - Market Manager | TX
-  Ed Peterman - Regional Manager | New England
-  Kelly Richardson - Division Manager | Southeast
-  Alexander Stuempfig - Regional Manager | S. California
-  George Vesel - Market Manager | KS, MO, OK
-  Brett Zimmerman - Regional Manager | Mountain & Desert

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# DOMAINE SELECT MERCHANTS



-  Carianne Brogan - New York/New Jersey Sales Manager
-  Anthony Cottingham - Northern NJ Account Specialist
-  Marc Davis - Manhattan Account Specialist
-  Geoffroy Ducroux - Manhattan Account Specialist
-  Dustin Dyer - California General Sales Manager
-  Mauro Enfield - Manhattan/Brooklyn Account Specialist
-  Adam Goodman - Southern NJ Account Specialist
-  Melisa Ifkovits - Hudson Valley Account Specialist
-  Natalie Katic - Manhattan/Brooklyn Account Specialist
-  Sally Kim - Los Angeles Account Specialist
-  Allison Lee - Manhattan/Brooklyn Account Specialist
-  Jenny McCathern - Manhattan Account Specialist
-  Zachary Moss - Queens/Nassau Account Specialist
-  Larry Reiter - VP of Sales | NY/NJ/CT
-  Joanna Saliani - New York Sales Manager
-  Thomas Simone - Eastern Long Island Account Specialist
-  Robert Wallauer - Central New Jersey Account Specialist

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# HISTORY & PHILOSOPHY

DSWE was founded by Paolo and Allison Domeneghetti in 1999. The company now operates as a national importer of fine wines and artisan spirits; and as a wholesaler Domaine Select Merchants in NY, NJ, CT and CA.

The partners involved in Domaine Select Wine Estates have each been working in the beverage industry for many years.

Paolo Domeneghetti has had an extensive career in the restaurant and wine & spirits business, spanning a period of more than twenty-five years of progressive and successful experience in marketing, sales, management and ownership. Paolo began in this industry in his native country of Italy. Looking to expand his experience and career in wine, he moved to the United States nearly twenty years ago. Throughout his career, he has been involved in projects in the epicenters of food and wine including Venice, Italy and in the U.S., San Francisco, Seattle, Miami and of course New York City. Founding Domaine Select has been a lifelong ambition, and one borne with a very clear identity and philosophy, which Paolo strongly upholds today.

Allison Domeneghetti has been a wine enthusiast for more than fifteen years. After working for several years in fine arts institutions in New York City, including the New Museum of Contemporary Art and Sotheby's New York, her interest in wine on a professional level was sparked during the first U.S. wine auctions held in NY in 1994. From that point, she has not looked back and has worked alongside Paolo to build a company where passion comes first.

Seeing the necessity in the market for an organization that would truly represent the best interests of the suppliers, while respecting the needs of the customer, Domaine Select has established an unprecedented business model where we are working as "partners" with the suppliers. DSWE offers a diverse opportunity for the supplier to customize their business in the United States. The model supports sales, education and brand development in the most creative and dynamic ways.

Since inception nine years ago, the philosophy and mission of DSWE have proudly remained unchanged by always celebrating character, diversity, expression and tradition on every level.





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